

# Beatrice Manzoni

Associate Professor of Practice



**Knowledge Group:** Leadership, Human Resources and Digital Technologies

**Research Domains:** Organization Design

**Teaching Domains:** Public Network Design & Management, Team Management, International Accounting Principles, Financial Statement Analysis

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## Biography

Beatrice Manzoni is an Associate Professor of Practice in the Knowledge Area of 'Leadership, Human Resources, and Digital Technologies' at SDA Bocconi School of Management, where she serves as the Director of Executive Programs such as "Intensive HR Management", "Advanced HR Management", "The Leader Coach" and "Creativity at Work". She previously held the position of Coordinator for the Executive Master in Strategic HR Management from 2008 to 2014.

Her teaching activities cover custom, open market, and online education programs on topics such as creativity, innovation, and collaboration in teams; people management, coaching, and feedback; design of performance management systems, training and development, and HR analytics. Simultaneously, she brings over 15 years of experience in designing onsite, online, and blended programs at the graduate, post-experience, and executive levels. In the realm of research, her recent areas of interest include individual and team creativity and innovation, differences among generations in the workplace in terms of values, approaches, and work modalities, and the construction of valuable employee experiences.

Her works have been published in journals such as European Management Review, Scandinavian Journal of Management, International Journal of Arts Management, Harvard Business Review Italia, MIT Sloan Management Review Italia, and Economia & Management, as well as in volumes published by Routledge, Springer, Wiley, and Egea. She has also authored teaching cases published internationally by The Case Centre.

Beatrice earned a Bachelor's degree in Economics for Arts, Culture, and Communication from Bocconi University, a second Bachelor's degree in Architecture from Politecnico di Milano, and a Ph.D. in Construction and Project Management from University College London (UCL). She is a certified executive coach and is qualified to administer Hogan assessments. Beatrice has attended professional development courses at Kellogg School of Management and Harvard Business School. In 2018 she won the Teaching Innovation

## Articles in Scholarly Journals

### **Trasformarsi per ritrovare se stessi**

GAVA, A., B. MANZONI, "Trasformarsi per ritrovare se stessi", Harvard Business Review Italia, April 2025

### **Separare vita privata e lavorativa nel post covid**

MANZONI, B., F. MAGNI, L. CAPORARELLO, G. TANG, "Separare vita privata e lavorativa nel post covid", MIT Sloan Management Review Italia, 2023, vol. 2, no. 2, pp. 51-55

### **Aspettative crescenti. La pandemia non ha cambiato le nostre priorità al lavoro. Ci ha reso però più esigenti in tutto**

MANZONI, B., F. MAGNI, "Aspettative crescenti. La pandemia non ha cambiato le nostre priorità al lavoro. Ci ha reso però più esigenti in tutto", Harvard Business Review Italia, December 2023

### **Creatività in azienda tra falsi miti e buone pratiche manageriali**

MANZONI, B., F. MAGNI, P. V. MANNUCCI, "Creatività in azienda tra falsi miti e buone pratiche manageriali", Economia & Management, 2022, no. 1, pp. 102-106

### **Il group coaching: quando il metodo favorisce la creatività**

BAGDADLI, S., L. CAPORARELLO, S. CUOMO, M. MAGNI, B. MANZONI, C. ONDOLI, M. RAFFAGLIO, "Il group coaching: quando il metodo favorisce la creatività", Harvard Business Review Italia, March 2022

### **La Generazione Z in arrivo nel mercato del lavoro: a cosa dà importanza e cosa si aspetta dalle aziende?**

MAGNI, F., B. MANZONI, "La Generazione Z in arrivo nel mercato del lavoro: a cosa dà importanza e cosa si aspetta dalle aziende?", Harvard Business Review Italia, April 2020

### **Generational Differences in Workers' Expectations: Millennials Want More of the Same Things**

MAGNI, F., B. MANZONI, "Generational Differences in Workers' Expectations: Millennials Want More of the Same Things", European Management Review, 2020, vol. 17, no. 4, pp. 901-914

### **When Thinking inside the Box Is Good: The Nuanced Relationship between Conformity and Creativity**

MAGNI, F., B. MANZONI, "When Thinking inside the Box Is Good: The Nuanced Relationship between Conformity and Creativity", European Management Review, 2020, vol. 17, no. 4, pp. 961-975

### **Calmi o ansiosi? Vita e lavoro nell'era del lockdown**

MAGNI, F., B. MANZONI, G. TANG, L. CAPORARELLO, "Calmi o ansiosi? Vita e lavoro nell'era del lockdown", Harvard Business Review Italia, December 2020

### **The paradoxes of “teaming” in the creative events industry: the case of Balich Worldwide Shows**

MANZONI, B., L. CAPORARELLO, "The paradoxes of "teaming" in the creative events industry: the case of Balich Worldwide Shows", International Journal of Arts Management, October 2019, vol. 22, no. 1, pp. 86-98

### **What different generations want from employers**

MAGNI, F., B. MANZONI, "What different generations want from employers", Economia & Management, 2019, no. 3, pp. 22-26

### **L'enfasi sui Millennial ci fa trascurare gli altri**

MAGNI, F., B. MANZONI, "L'enfasi sui Millennial ci fa trascurare gli altri", Harvard Business Review Italia, April 2019, pp. 8-11

### **Creatività ed esecuzione nei team: le buone pratiche**

MANZONI, B., L. CAPORARELLO, "Creatività ed esecuzione nei team: le buone pratiche", Economia & Management, 2018, no. 5, pp. 86-90

### **Managing creative firms by adopting a paradox framework: The case of studio Libeskind**

MANZONI, B., L. CAPORARELLO, "Managing creative firms by adopting a paradox framework: The case of studio Libeskind", International Journal of Arts Management, 2017, vol. 20, no. 1, pp. 54-62

### **Paradoxes and management approaches of competing of work in creative professional service firms**

MANZONI, B., L. VOLKER, "Paradoxes and management approaches of competing of work in creative professional service firms", Scandinavian Journal of Management, 2017

### **Reimagine E-learning: a proposal for a 21st learning framework**

CAPORARELLO, L., A. GIOVANAZZI, B. MANZONI, "Reimagine E-learning: a proposal for a 21st learning framework", Eai Endorsed Transactions on e-Learning, 2017, vol. 4, no. 16

### **Daniel Boulud: The Making of a Successful Creative Individual Business Model**

INVERSINI, M., B. MANZONI, S. SALVEMINI, "Daniel Boulud: The Making of a Successful Creative Individual Business Model", International Journal of Arts Management, 2014, vol. 16, no. 2, pp. 55-62

### **Design e Management: affinità elettive, relazioni pericolose o c'eravamo tanto amati?**

SAVIOZZI, F., L. CAPORARELLO, B. MANZONI, "Design e Management: affinità elettive, relazioni pericolose o c'eravamo tanto amati?", Economia & Management, 2014, no. 4, pp. 39-45

### **Focus forum. Design & management**

MANZONI, B., L. CAPORARELLO, F. SAVIOZZI, "Focus forum. Design & management", Economia & Management, 2014, no. 4, pp. 39-45

### **Back to school: evoluzione manageriale e ruolo dei programmi executive MBA**

ONDOLI, C., B. MANZONI, "Back to school: evoluzione manageriale e ruolo dei programmi executive MBA", Economia & Management, 2013, no. 3, pp. 23-30

### **Negli studi di architettura, c'è spazio per il manager? Parliamone con professionisti ed esperti di settore**

MANZONI, B., L. CAPORARELLO, S. SALVEMINI, "Negli studi di architettura, c'è spazio per il manager? Parliamone con professionisti ed esperti di settore", Economia & Management, 2012, no. 5, pp. 33-46

## **Value drivers for cultural events: empirical evidence from Italy**

CAPPETTA, R., B. MANZONI, S. SALVEMINI, "Value drivers for cultural events: empirical evidence from Italy", International Journal of Arts Management, 2010, vol. 12, no. 2, pp. 4-16

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## **Other**

### **A new organization of work after Covid-19: the Bank of Italy case - Una nuova organizzazione del lavoro dopo il Covid-19: il caso Banca d'Italia**

BAGDADLI, S., L. CAPORARELLO, S. CUOMO, M. MAGNI, B. MANZONI, C. ONDOLI, M. RAFFAGLIO, "A new organization of work after Covid-19: the Bank of Italy case - Una nuova organizzazione del lavoro dopo il Covid-19: il caso Banca d'Italia", SDA Bocconi Insight, 26 June 2023

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## **Prefaces, Postfaces, short Introductions**

### **Postfazione**

MANZONI, B., "Postfazione" in L'Amministratore Saggio. Pensare il Condominio con Schemi nuovi., L. Rinzivillo (Ed.), Egea, 2023

### **Prefazione**

MANZONI, B., "Prefazione" in C'era una volta la ricerca e selezione. Storia di Teresa e dell'evoluzione del suo ruolo di HR Manager., D. Bacchi (Ed.), Edizioni ESTE, 2022

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## **Proceedings/Presentations**

### **Managing Boundaries while Working Remotely: The Interactive Effect of Temporal and Physical Tactics**

MAGNI, F., G. TANG, B. MANZONI, L. CAPORARELLO, "Managing Boundaries while Working Remotely: The Interactive Effect of Temporal and Physical Tactics" in 82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America

### **Managing Boundaries while Working Remotely: The Interactive Impact of Temporal and Physical Tactics**

MAGNI, F., G. TANG, B. MANZONI, L. CAPORARELLO, "Managing Boundaries while Working Remotely: The Interactive Impact of Temporal and Physical Tactics" in EURAM 2022 Conference, June 15-17, 2022, Winterthur, Switzerland

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## **Cases in International Case Collections**

### **Making Hybrid Teams Work in a Phygital World: The Case of the Bank of Italy (A, B)**

BAGDADLI, S., L. CAPORARELLO, S. CUOMO, M. MAGNI, B. MANZONI, C. ONDOLI, M. RAFFAGLIO - "Making Hybrid Teams Work in a Phygital World: The Case of the Bank of Italy (A, B)" - 2022, The Case Centre, Great Britain

### **Designing the Employee Experience in Edison**

CIRRINCIONE, A., B. MANZONI - "Designing the Employee Experience in Edison" - 2021, The Case Centre, Great Britain

### **Managerial challenges in professional service firms. The experience of Lombardini22**

MANZONI, B., L. CAPORARELLO, F. SAVIOZZI - "Managerial challenges in professional service firms. The experience of Lombardini22" - 2016, The Case Centre, Great Britain

### **Performance Evaluation and Coaching Feedback in Autogrill. Role: Employee (Andrew Jones)**

MANZONI, B. - "Performance Evaluation and Coaching Feedback in Autogrill. Role: Employee (Andrew Jones)" - 2016, The Case Centre, Great Britain

### **Performance Evaluation and Coaching Feedback in Autogrill. Role: Manager (Samuel Smith)**

MANZONI, B. - "Performance Evaluation and Coaching Feedback in Autogrill. Role: Manager (Samuel Smith)" - 2016, The Case Centre, Great Britain

### **Performance Evaluation and Coaching Feedback in Autogrill. Role: Observer**

MANZONI, B. - "Performance Evaluation and Coaching Feedback in Autogrill. Role: Observer" - 2016, The Case Centre, Great Britain

### **The Performance Management System of Autoguidovie (A): 'Pay and Use' - A Cultural Change and Its Strategic-organizational Implications**

MANZONI, B., M. RAFFAGLIO, I. BIFFI - "The Performance Management System of Autoguidovie (A): 'Pay and Use' - A Cultural Change and Its Strategic-organizational Implications" - 2016, The Case Centre, Great Britain

### **The Performance Management System of Autoguidovie (B): System Design: From Pilot to Full Implementation**

MANZONI, B., M. RAFFAGLIO, I. BIFFI - "The Performance Management System of Autoguidovie (B): System Design: From Pilot to Full Implementation" - 2016, The Case Centre, Great Britain

### **The Performance Management System of Autoguidovie (C): From Evaluation to Incentive**

MANZONI, B., M. RAFFAGLIO, I. BIFFI - "The Performance Management System of Autoguidovie (C): From Evaluation to Incentive" - 2016, The Case Centre, Great Britain

### **The Business Relationship Manager in UBIS: An Integration Role?**

MANZONI, B., L. CAPORARELLO, M. MAGNI, E. PAOLINO - "The Business Relationship Manager in UBIS: An Integration Role?" - 2015, The Case Centre, Great Britain

### **Daniel Boulud: from chef to CEO. Managing paradoxes for a growing haute cuisine business**

INVERSI, M., B. MANZONI, S. SALVEMINI - "Daniel Boulud: from chef to CEO. Managing paradoxes for a growing haute cuisine business" - 2012, The Case Centre, Great Britain

**The Paradox of Project Performance: Team and Project Dynamics in the New Scottish Parliament's Case**  
CAPORARELLO, L., B. MANZONI - "The Paradox of Project Performance: Team and Project Dynamics in the New Scottish Parliament's Case" - 2012, The Case Centre, Great Britain

### **Santa & Cole (A): Growing with Design, Designing Growth**

MANZONI, B. - "Santa & Cole (A): Growing with Design, Designing Growth" - 2010, The Case Centre, Great Britain

### **Santa & Cole (B): Growing with Design, Designing Growth**

MANZONI, B. - "Santa & Cole (B): Growing with Design, Designing Growth" - 2010, The Case Centre, Great Britain

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## **Practice-Oriented Books**

### **Creatività in Azienda. Strategie e tecniche per produrre idee originali e utili**

MANZONI, B., F. MAGNI, P. V. MANNUCCI - "Creatività in Azienda. Strategie e tecniche per produrre idee originali e utili" - 2021, Egea, Milano, Italy

### **L'architetto. Sette sfide manageriali per la crescita professionale - II edizione,**

CAPORARELLO, L., B. MANZONI, F. SAVIOZZI - "L'architetto. Sette sfide manageriali per la crescita professionale - II edizione," - 2019, Egea, Milano, Italy

### **L'architetto. Sette sfide manageriali per la crescita professionale**

CAPORARELLO, L., B. MANZONI, F. SAVIOZZI - "L'architetto. Sette sfide manageriali per la crescita professionale" - 2014, Egea, Milano, Italy

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## **Contribution to Chapters, Books or Research Monographs**

### **The Preferred Learning Styles of Generation Z: Do They Differ from the Ones of Previous Generations?**

MANZONI, B., L. CAPORARELLO, F. CIRULLI, F. MAGNI, "The Preferred Learning Styles of Generation Z: Do They Differ from the Ones of Previous Generations?" in Digital Transformation and Human Behavior., Concetta Metallo, Maria Ferrara, Alessandra Lazazzara, Stefano Za (Eds.), Springer International Publishing, pp. 55-67, 2021

### **The Evolution of (Digital) Learning Models and Methods: What Will Organizations and Their Employees Adopt in 2025?**

CAPORARELLO, L., B. MANZONI, B. PANARIELLO, "The Evolution of (Digital) Learning Models and Methods: What Will Organizations and Their Employees Adopt in 2025?" in Digital Transformation and Human

Behavior., Concetta Metallo, Maria Ferrara, Alessandra Lazazzara, Stefano Za (Eds.), Springer International Publishing, pp. 11-19, 2021

### **The Role of Business Schools and Their Challenges in Educating Future Leaders: Looking Back to Move Forward**

CAPORARELLO, L., B. MANZONI, "The Role of Business Schools and Their Challenges in Educating Future Leaders: Looking Back to Move Forward" in New leadership in strategy and communication., Pfeffermann N. (Ed.), Springer, pp. 209-226, 2020

### **(Digital) Learning Models and Organizational Learning Mechanisms: Should Organizations Adopt a Single Learning Model or Multiple Ones?**

CAPORARELLO, L., B. MANZONI, L. TRABELSI, "(Digital) Learning Models and Organizational Learning Mechanisms: Should Organizations Adopt a Single Learning Model or Multiple Ones?" in Exploring digital ecosystems: Organizational and human challenges., Lazazzara A., Ricciardi F., Za S. (Eds.), Springer, pp. 179-191, 2020

### **How Do We Learn Today and How Will We Learn in the Future Within Organizations? Digitally-Enhanced and Personalized Learning Win**

CAPORARELLO, L., B. MANZONI, C. MOSCARDO, L. TRABELSI, "How Do We Learn Today and How Will We Learn in the Future Within Organizations? Digitally-Enhanced and Personalized Learning Win" in Exploring digital ecosystems: Organizational and human challenges., Lazazzara A., Ricciardi F., Za S. (Eds.), Springer, pp. 135-149, 2020

### **Designing a Self-regulated Online Learning Course Using Innovative Methods: A Case Study**

CAPORARELLO, L., F. CIRULLI, B. MANZONI, "Designing a Self-regulated Online Learning Course Using Innovative Methods: A Case Study" in Methodologies and Intelligent Systems for Technology Enhanced Learning, 9th International Conference., Rosella Gennari, Pierpaolo Vittorini, Fernando De la Prieta, Tania Di Mascio, Marco Temperini, Ricardo Azambuja Silveira, Demetrio Arturo Ovalle Carranza (Eds.), Springer International Publishing, pp. 121-128, 2020

### **Learning and Development Is the Key. How Well Are Companies Doing to Facilitate Employees' Learning?**

CAPORARELLO, L., B. MANZONI, B. PANARIELLO, "Learning and Development Is the Key. How Well Are Companies Doing to Facilitate Employees' Learning?" in Methodologies and Intelligent Systems for Technology Enhanced Learning, 9th International Conference., Rosella Gennari, Pierpaolo Vittorini, Fernando De la Prieta, Tania Di Mascio, Marco Temperini, Ricardo Azambuja Silveira, Demetrio Arturo Ovalle Carranza (Eds.), Springer International Publishing, pp. 80-88, 2020

### **The evolution of (digital) learning models and methods: what will organizations and their employees adopt in 2025?**

CAPORARELLO, L., B. MANZONI, B. PANARIELLO, "The evolution of (digital) learning models and methods: what will organizations and their employees adopt in 2025?" in Digital Transformation and Human Behavior. Innovation for People and Organisations., Metallo C., Ferrara M., Lazazzara A., Za S. (Eds.), Springer, chap. 2, pp. 11-19, 2020

## **The preferred learning styles of Generation Z: do they differ from the ones of previous generations?**

MANZONI, B., L. CAPORARELLO, F. CIRULLI, F. MAGNI, "The preferred learning styles of Generation Z: do they differ from the ones of previous generations?" in Digital Transformation and Human Behavior. Innovation for People and Organisations., Metallo C., Ferrara M., Lazazzara A., Za S. (Eds.), Springer, chap. 5, pp. 55-67, 2020

## **(E)Learning and What Else? Looking Back to Move Forwards**

CAPORARELLO, L., A. GIOVANAZZI, B. MANZONI, "(E)Learning and What Else? Looking Back to Move Forwards" in Organizing for Digital Innovation., Alessandra Lazazzara, Raoul C.D. Nacamulli, Cecilia Rossignoli, Stefano Za (Eds.), Springer International Publishing, pp. 165-178, 2019

## **E-learning effectiveness from a students' perspective: an empirical study**

CAPORARELLO, L., B. MANZONI, M. BIGI, "E-learning effectiveness from a students' perspective: an empirical study" in Digital technology and organizational change: Reshaping technology, people, and organizations towards a global society., C. Rossignoli, F. Virili, S. Za (Eds.), Springer, pp. 163-172, 2018

## **City Capacity Building - Preparing to Exploit the Legacy of a large-scale Sports Event:The case of Valencia and the 2007 America's Cup**

RTUA, D., B. MANZONI, "City Capacity Building - Preparing to Exploit the Legacy of a large-scale Sports Event:The case of Valencia and the 2007 America's Cup" in The Routledge Handbook of Sport and Legacy: Meeting the challenge of major sports events., Holt Richard, Ruta Cataldo (Eds.), Routledge, chap. 16, pp. 231-244, 2015

## **Una leva per far crescere individui e organizzazioni: la formazione**

MANZONI, B., "Una leva per far crescere individui e organizzazioni: la formazione" in HR management. Far crescere le persone per far crescere il business., B. Manzoni, M. Raffaglio (Eds.), Egea, pp. 79-96, 2014

## **Flessibilità e office layout: progettare e implementare una workspace strategy**

MANZONI, B., "Flessibilità e office layout: progettare e implementare una workspace strategy" in La Flessibilità Paga. Perche' Misurare i Risultati e non il Tempo., Cuomo Simona , Mapelli Adele (Eds.), Egea, pp. 199-212, 2012

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## **Edited Books**

### **HR management. Far crescere le persone per far crescere il business**

MANZONI, B., M. RAFFAGLIO (Eds.), "HR management. Far crescere le persone per far crescere il business" - 2014, Egea, Milano, Italy