

# Dovev Lavie

Full Professor



**Knowledge Group:** Strategy and Operations

**Research Domains:** Corporate Strategy

**Teaching Domains:**

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## Articles in Scholarly Journals

### **Certification of Business Practices and Algorithms as a Complementary Approach to Platform Regulation**

LAVIE, D., O. POLLICINO, T. VALLETTI, "Certification of Business Practices and Algorithms as a Complementary Approach to Platform Regulation", Academy of Management Perspectives, 2025

### **The Hidden Battle for IP Protection in Alliances**

FRIEDMANN, J., D. LAVIE, L. RADEMAKER, A. SHIPILOV, "The Hidden Battle for IP Protection in Alliances", Mit Sloan Management Review, 11 March 2025

### **How Do Innovation Ecosystems Emerge? The Case of Nanotechnology in Israel**

DRORI, I., D. LAVIE, "How Do Innovation Ecosystems Emerge? The Case of Nanotechnology in Israel", Journal of Management Studies, 2024, vol. 61, no. 8, pp. 3754-3785

### **Does the Predator Become the Prey? Knowledge Spillover and Protection in Alliances**

FRIEDMANN, J.-C., D. LAVIE, L. RADEMAKER, "Does the Predator Become the Prey? Knowledge Spillover and Protection in Alliances", Journal of Management, 2024, vol. 51, no. 8, pp. 3391-3425

### **Theoretical Foundation for The Study of Competition Networks and Their Performance Implications**

LAVIE, D., "Theoretical Foundation for The Study of Competition Networks and Their Performance Implications", Strategic Management Review, 2024, vol. 5, no. 3, pp. 1-37

### **When Does a CEO's Risk Propensity Drive Exploration in Product Development?**

LAVIE, D., P. KLARNER, "When Does a CEO's Risk Propensity Drive Exploration in Product Development?", Strategy Science, 2023, vol. 8, no. 1, pp. 1-23

### **How does a partner's acquisition affect the value of the firm's alliance with that partner?**

LAVIE, D., R. LUNNAN, B. M. T. TRUONG, "How does a partner's acquisition affect the value of the firm's alliance with that partner?", Strategic Management Journal, 2022, vol. 43, no. 9, pp. 1897-1926

### **When Do Outside CEOs Underperform? From a CEO-Centric to a Stakeholder-Centric Perspective of Post-Succession Performance**

KEIL, T., D. LAVIE, S. PAVICEVIC, "When Do Outside CEOs Underperform? From a CEO-Centric to a Stakeholder-Centric Perspective of Post-Succession Performance", *Academy of Management Journal*, 2022, vol. 65, no. 5, pp. 1424–1449

### **When an Industry Peer Is Accused of Financial Misconduct: Stigma versus Competition Effects on Non-accused Firms**

NAUMOVSKA, I., D. LAVIE, "When an Industry Peer Is Accused of Financial Misconduct: Stigma versus Competition Effects on Non-accused Firms", *Administrative Science Quarterly*, 2021, vol. 66, no. 4, pp. 1130–1172

### **What Drives Exploration? Convergence and Divergence of Exploration Tendencies among Alliance Partners and Competitors**

DUYSTERS, G., D. LAVIE, A. SABIDUSSI, U. STETTNER, "What Drives Exploration? Convergence and Divergence of Exploration Tendencies among Alliance Partners and Competitors", *Academy of Management Journal*, 2020, vol. 63, no. 5, pp. 1425–1454

### **The contingent value of the dedicated alliance function**

FINDIKOGLU, M., D. LAVIE, "The contingent value of the dedicated alliance function", *Strategic Organization*, 2019, vol. 17, no. 2, pp. 177–209

### **The interplay of competition and cooperation**

LAVIE, D., W. HOFFMANN, J. J. REUER, A. SHIPILOV, "The interplay of competition and cooperation", *Strategic Management Journal*, 2018, vol. 39, no. 12, pp. 3033–3052

### **Revisiting James March (1991): Whither exploration and exploitation?**

WILDEN, R., J. HOHBERGER, T. M. DEVINNEY, D. LAVIE, "Revisiting James March (1991): Whither exploration and exploitation?", *Strategic Organization*, 2018, vol. 16, no. 3, pp. 352–369

### **Knowledge Maturity and the Scientific Value of Innovations**

LAVIE, D., A. CAPALDO, A. MESSENI PETRUZZELLI, "Knowledge Maturity and the Scientific Value of Innovations", *Journal of Management*, 2017, vol. 43, no. 2, pp. 503–533

### **Big Data and Data Science Methods for Management Research**

LAVIE, D., G. GEORGE, E. C. OSINGA, B. A. SCOTT, "Big Data and Data Science Methods for Management Research", *Academy of Management Journal*, 2016, vol. 59, no. 5, pp. 1493–1507

### **International intensity, diversity, and distance: Unpacking the internationalization–performance relationship**

MILLER, S. R., D. LAVIE, A. DELIOS, "International intensity, diversity, and distance: Unpacking the internationalization–performance relationship", *International Business Review*, 2016, vol. 25, no. 4, pp. 907–920

## **Ambidexterity under scrutiny: Exploration and exploitation via internal organization, alliances, and acquisitions**

LAVIE, D., U. STETTNER, "Ambidexterity under scrutiny: Exploration and exploitation via internal organization, alliances, and acquisitions", *Strategic Management Journal*, 2014, vol. 35, no. 13, pp. 1903-1929

## **Intra-industry diversification and firm performance**

ZAHAVI, T., D. LAVIE, "Intra-industry diversification and firm performance", *Strategic Management Journal*, 2013, vol. 34, no. 8, pp. 978-998

## **Organizational differences, relational mechanisms, and alliance performance**

LAVIE, D., P. R. HAUNSCHILD, P. KHANNA, "Organizational differences, relational mechanisms, and alliance performance", *Strategic Management Journal*, 2012, vol. 33, no. 13, pp. 1453-1479

## **The case for a process theory of resource accumulation and deployment**

LAVIE, D., "The case for a process theory of resource accumulation and deployment", *Strategic Organization*, 2012, vol. 10, no. 3, pp. 316-323

## **The evolution of alliance portfolios: the case of Unisys**

LAVIE, D., H. SINGH, "The evolution of alliance portfolios: the case of Unisys", *Industrial and Corporate Change*, 2012, vol. 21, no. 3, pp. 763-809

## **Collaborating for Knowledge Creation and Application: The Case of Nanotechnology Research Programs**

LAVIE, D., I. DRORI, "Collaborating for Knowledge Creation and Application: The Case of Nanotechnology Research Programs", *Organization Science*, 2012, vol. 23, no. 3, pp. 704-724

## **Balance Within and Across Domains: The Performance Implications of Exploration and Exploitation in Alliances**

LAVIE, D., J. KANG, L. ROSENKOPF, "Balance Within and Across Domains: The Performance Implications of Exploration and Exploitation in Alliances", *Organization Science*, 2011, vol. 22, no. 6, pp. 1517-1538

## **How do networks matter? The performance effects of interorganizational networks**

GULATI, R., D. LAVIE, R. MADHAVAN, "How do networks matter? The performance effects of interorganizational networks", *Research in Organizational Behavior*, 2011, vol. 31, pp. 207-224

## **Exploration and Exploitation Within and Across Organizations**

LAVIE, D., U. STETTNER, M. L. TUSHMAN, "Exploration and Exploitation Within and Across Organizations", *Academy of Management Annals*, 2010, vol. 4, no. 1, pp. 109-155

## **How alliance formation shapes corporate venture capital investment in the software industry: a resource-based perspective**

DUSHNITSKY, G., D. LAVIE, "How alliance formation shapes corporate venture capital investment in the software industry: a resource-based perspective", *Strategic Entrepreneurship Journal*, 2010, vol. 4, no. 1, pp. 22-48

### **The nature of partnering experience and the gains from alliances**

LAVIE, D., R. GULATI, H. SINGH, "The nature of partnering experience and the gains from alliances", *Strategic Management Journal*, 2009, vol. 30, no. 11, pp. 1213-1233

### **Alliance Portfolio Internationalization and Firm Performance**

LAVIE, D., S. R. MILLER, "Alliance Portfolio Internationalization and Firm Performance", *Organization Science*, 2008, vol. 19, no. 4, pp. 623-646

### **Alliance portfolios and firm performance: A study of value creation and appropriation in the U.S. software industry**

LAVIE, D., "Alliance portfolios and firm performance: A study of value creation and appropriation in the U.S. software industry", *Strategic Management Journal*, 2007, vol. 28, no. 12, pp. 1187-1212

### **The Performance Implications of Timing of Entry and Involvement in Multipartner Alliances**

LAVIE, D., C. LECHNER, H. SINGH, "The Performance Implications of Timing of Entry and Involvement in Multipartner Alliances", *Academy of Management Journal*, 2007, vol. 50, no. 3, pp. 578-604

### **Balancing Exploration and Exploitation in Alliance Formation**

LAVIE, D., L. ROSENKOPF, "Balancing Exploration and Exploitation in Alliance Formation", *Academy of Management Journal*, 2006, vol. 49, no. 4, pp. 797-818

### **The Competitive Advantage of Interconnected Firms: An Extension of the Resource-Based View**

LAVIE, D., "The Competitive Advantage of Interconnected Firms: An Extension of the Resource-Based View", *Academy of Management Review*, 2006, vol. 31, no. 3, pp. 638-658

### **Capability Reconfiguration: An Analysis Of Incumbent Responses To Technological Change**

LAVIE, D., "Capability Reconfiguration: An Analysis Of Incumbent Responses To Technological Change", *Academy of Management Review*, 2006, vol. 31, no. 1, pp. 153-174

### **The dominant strategic positioning of foreign MNCs: a typological approach and the experience of Israeli industries**

LAVIE, D., A. FIEGENBAUM, "The dominant strategic positioning of foreign MNCs: a typological approach and the experience of Israeli industries", *Journal of Business Research*, 2003, vol. 56, no. 10, pp. 805-814

### **The Strategic Reaction of Domestic Firms to Foreign MNC Dominance: the Israeli Experience**

LAVIE, D., A. FIEGENBAUM, "The Strategic Reaction of Domestic Firms to Foreign MNC Dominance: the Israeli Experience", *Long Range Planning*, 2000, vol. 33, no. 5, pp. 651-672

### **Strategic management of MNCs' entry into foreign markets: experience of Israel in the 1990s**

FIEGENBAUM, A., D. LAVIE, "Strategic management of MNCs' entry into foreign markets: experience of Israel in the 1990s", *European Management Journal*, 2000, vol. 18, no. 1, pp. 93-105

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## **Proceedings/Presentations**

### **Certification of Business Practices and Algorithms: A Complementary Approach to Platform Regulation**

LAVIE, D., O. POLLICINO, T. VALLETTI, "Certification of Business Practices and Algorithms: A Complementary Approach to Platform Regulation" in The 85th Annual Meeting of Academy of Management, July 25-29, 2025, Copenhagen, Denmark

### **Orchestrating a Cooperative Economy Platform as a Solution to Economic Inequality**

LAVIE, D., G. L. BRADY, U. STETTNER, R. ILIES, C. GUTIERREZ, "Orchestrating a Cooperative Economy Platform as a Solution to Economic Inequality" in The 85th Annual Meeting of Academy of Management, July 25-29, 2025, Copenhagen, Denmark

### **The Dominance of Big Tech Platforms: Should We Revisit the Principles of Strategy?**

LAVIE, D., "The Dominance of Big Tech Platforms: Should We Revisit the Principles of Strategy?" in 83rd Annual Meeting of the Academy of Management, 4-8 August, 2023, Boston, United States of America

### **The Cooperative Economy: A Prosocial Alternative to Capitalism**

LAVIE, D., "The Cooperative Economy: A Prosocial Alternative to Capitalism" in 83rd Annual Meeting of the Academy of Management, 4-8 August, 2023, Boston, United States of America

### **Some Imperfections of the Modern Economic System**

LAVIE, D., "Some Imperfections of the Modern Economic System" in 82nd Annual Meeting of the Academy of Management, 5-9 August, 2022, Seattle, United States of America

### **Does the predator become the prey? Knowledge leakage and role reversal in alliances**

FRIEDMANN, J., D. LAVIE, L. RADEMAKER, "Does the predator become the prey? Knowledge leakage and role reversal in alliances" in Academy of Management Best Paper Proceedings of the 2021 annual conference, 30 July-3 August, 2021, (virtual)

### **How Does a Partner's Acquisition Affect the Value of the Alliance?**

LAVIE, D., R. LUNNAN, B. M. T. TRUONG, "How Does a Partner's Acquisition Affect the Value of the Alliance?" in Academy of Management Best Paper Proceedings of the 2020 annual conference, 7-11 August, 2020, (Virtual)

### **When an Industry Peer is Accused of Misconduct: Contagion vs. Competition Effects on Blameless Firms**

NAUMOVSKA, I., D. LAVIE, "When an Industry Peer is Accused of Misconduct: Contagion vs. Competition Effects on Blameless Firms" in Academy of Management Best Paper Proceedings of the 2019 annual conference, 9-13 August, 2019, Boston, MA, United States of America

### **Unconventional Strategies for Innovation: How Coopetition and Metamorphosis Drive the Emergence of Nascent Industries**

DRORI, I., D. LAVIE, "Unconventional Strategies for Innovation: How Coopetition and Metamorphosis Drive the Emergence of Nascent Industries" in 37th Annual International Conference of the Strategic Management Society, 28-31 October, 2017, Houston, TX, United States of America

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## Research Monographs

### **Economia Cooperativa. Una Soluzione alle grandi Sfide della Società**

LAVIE, D. - "Economia Cooperativa. Una Soluzione alle grandi Sfide della Società" - 2024, Bocconi University Press - BUP, Milano, Italy

### **The Cooperative Economy: A Solution to Societal Grand Challenges**

LAVIE, D. - "The Cooperative Economy: A Solution to Societal Grand Challenges" - 2023, Routledge

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## Contribution to Chapters, Books or Research Monographs

### **The dominance of Big Tech platforms: Should we revisit the principles of strategy?**

LAVIE, D., "The dominance of Big Tech platforms: Should we revisit the principles of strategy?" in Strategy in a Turbulent Era., Ashton L. Hawk, Marcus M. Larsen, Michael J. Leiblein, Jeffrey J. Reuer (Eds.), Edward Elgar Publishing, chap. 11, pp. 230-250, 2024

### **Alliances and Networks**

LAVIE, D., "Alliances and Networks" in Strategic Management: state of the field and its future., Duhaime Irene, Hitt Michael A., Lyles Marjorie (Eds.), Oxford University Press, pp. 261-276, 2021

### **Competitive and Cooperative Strategy**

CHILD, J., R. DURAND, D. LAVIE, "Competitive and Cooperative Strategy" in Strategic Management: state of the field and its future., Duhaime Irene, Hitt Michael A., Lyles Marjorie (Eds.), Oxford University Press, pp. 223-242, 2021

### **Dedicated alliance function vs. partner-specific experience: alternative mechanisms for managing interpartner risk in strategic alliances Lavie, Dovev**

FINDIKOGLU, M., D. LAVIE, "Dedicated alliance function vs. partner-specific experience: alternative mechanisms for managing interpartner risk in strategic alliances Lavie, Dovev" in Managing Interpartner Risks in Strategic Alliances., T. K. Das (Ed.), IAP - Information Age Publishing, chap. 1, pp. 1-33, 2019

### **Multimarket Competition and Alliance Formation**

AMIR, Y., D. LAVIE, N. HASHAI, "Multimarket Competition and Alliance Formation" in Frontiers of Strategic Alliance Research., Farok J. Contractor, Jeffrey J. Reuer (Eds.), Cambridge University Press, pp. 305-321, 2019

### **Exploration and exploitation through alliances**

LAVIE, D., "Exploration and exploitation through alliances" in Collaborative Strategy., Luiz Mesquita, Roberto Ragozzino, Jeffrey Reuer (Eds.), Edward Elgar Publishing, pp. 205-212, 2017

### **Resource Reconfiguration: Learning from Performance Feedback**

DOTHAN, A., D. LAVIE, "Resource Reconfiguration: Learning from Performance Feedback" in Resource Redeployment and Corporate Strategy., Timothy B. Folta, Constance E. Helfat, Samina Karim (Eds.), Emerald Group Publishing Limited, pp. 319-369, 2016

### **Leveraging Multipartner Alliances in Technology-Driven Industries**

LAVIE, D., C. LECHNER, H. SINGH, "Leveraging Multipartner Alliances in Technology-Driven Industries" in Managing Multipartner Strategic Alliances., T. K. Das (Ed.), IAP - Information Age Publishing, chap. 7, pp. 171-193, 2015

### **Operating Routines, Cultural Alignment and Relational Mechanisms in Alliances**

KHANNA, P., D. LAVIE, P. R. HAUNSCHILD, "Operating Routines, Cultural Alignment and Relational Mechanisms in Alliances" in Interpartner Dynamics in Strategic Alliances., T. K. Das (Ed.), IAP - Information Age Publishing, chap. 2, pp. 27-54, 2013

### **Managing Collaborative Innovation in Nanotechnology Research Centers**

LAVIE, D., I. DRORI, "Managing Collaborative Innovation in Nanotechnology Research Centers" in Contemporary Perspectives on Technological Innovation, Management and Policy, Volume - The Dark Side of Technological Innovation., B. Ran (Ed.), Information Age Publishing, chap. 11, pp. 285-321, 2012

### **Managing Multipartner Strategic Alliances**

LAVIE, D., S. R. MILLER, "Managing Multipartner Strategic Alliances" in Handbook of Business and Finance: Multinational Companies, Venture Capital and Non-Profit Organizations., M. Bergmann, T. Faust (Eds.), Nova Science Publishers, chap. 2, pp. 41-78, 2009

### **The Competitive Advantage of Interconnected Firms**

LAVIE, D., "The Competitive Advantage of Interconnected Firms" in The Handbook of 21st Century Management., C. Wankel (Ed.), SAGE Publications, chap. 32, pp. 324-334, 2007

### **Interconnected Firms and the Value of Network Resources**

LAVIE, D., "Interconnected Firms and the Value of Network Resources" in Advances in Mergers and Acquisitions, Vol. 5., C. L. Cooper, S. Finkelstein (Eds.), Emerald Group Publishing Limited, chap. 7, pp. 127-141, 2006

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## **Other**

### **Can we solve societal grand challenges by designing a prosocial economic system?**

LAVIE, D., "Can we solve societal grand challenges by designing a prosocial economic system?", HEC Research Center for Grand Challenges - The Blog, 16 July 2024

### **Our system is broken. A cooperative economy can offer a long-term fix**

LAVIE, D., "Our system is broken. A cooperative economy can offer a long-term fix", I by IMD, March 2024

### **Enabling the emergence of innovation ecosystems**

DRORI, I., D. LAVIE, "Enabling the emergence of innovation ecosystems", Journal of Management Studies Blog, 8 February 2024

**Is our economic system fixable? What could be an alternative?**

LAVIE, D., "Is our economic system fixable? What could be an alternative?", Work in Progress: Sociology on the economy, work and inequality blog of the American Sociological Association (ASA), 9 March 2023