

# Nilanjana Dutt

Assistant Professor



**Knowledge Group:** Strategy and Operations

**Research Domains:** Innovation

**Teaching Domains:**

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## Biography

Nilanjana Dutt è Professoressa Associata di Strategia presso il Dipartimento di Management & Technology dell'Università Bocconi.

Le sue attività di ricerca sono incentrate sulla comprensione dei modelli di cambiamento innescati dalle attività di risoluzione dei problemi delle imprese. Ha esaminato queste attività in contesti diversi, come l'elettricità rinnovabile e la generazione di rifiuti, con un'enfasi particolare sui contesti di rilevanza ambientale. In un flusso di ricerca più recente, esplora fenomeni che catturano attività imprenditoriali nascenti, sia nei mercati emergenti che in quelli sviluppati. È autrice di numerosi articoli sui suoi argomenti di interesse. I suoi lavori sono stati pubblicati sul Strategic Management Journal, Management Science, Organization Science e Academy of Management Journal. Fa parte dei comitati editoriali di Strategic Management Journal e Organization Science ed è attualmente Associate Editor presso lo Strategic Entrepreneurship Journal. La sua ricerca è stata riconosciuta con i Bocconi Research Awards. È stata eletta Rappresentante (Rep-at-Large) per il Knowledge & Innovation Group del Strategic Management Society (2015-2017) e membro del Comitato Esecutivo per la Divisione STR della AoM (2018-2020).

Nilanjana ha conseguito una Laurea in Computer Science and Mathematical Sciences al Colby College negli Stati Uniti d'America, una Laurea in Environmental Engineering presso la Thayer School of Engineering di Dartmouth, un Master in Engineering Management presso la Thayer School of Engineering di Dartmouth e un dottorato in Business Administration presso la Fuqua School of Business della Duke University.

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## Articles in Scholarly Journals

**Energizing Change: How Policies and Experience Drive Research and Development**

DUTT, N., C. CUNNINGHAM, "Energizing Change: How Policies and Experience Drive Research and Development", Strategy Science, 2025

### **Learning to Manage Breadth: Experience as Repetition and Adaptation**

DUTT, N., M. LAWRENCE, "Learning to Manage Breadth: Experience as Repetition and Adaptation", Organization Science, 2022, vol. 33, no. 4, pp. 1300-1318

### **Knowledge search and learning in sustainability practices**

DUTT, N., "Knowledge search and learning in sustainability practices", Sinergie, 2022, vol. 40, no. 1, pp. 35-50

### **Searching for knowledge in response to proximate and remote problem sources: Evidence from the U.S. renewable electricity industry**

DUTT, N., W. MITCHELL, "Searching for knowledge in response to proximate and remote problem sources: Evidence from the U.S. renewable electricity industry", Strategic Management Journal, 2020, vol. 41, no. 8, pp. 1412-1449

### **Regulatory Uncertainty, Corporate Structure, and Strategic Agendas: Evidence from the U.S. Renewable Electricity Industry**

DUTT, N., J. E. JOSEPH, "Regulatory Uncertainty, Corporate Structure, and Strategic Agendas: Evidence from the U.S. Renewable Electricity Industry", Academy of Management Journal, 2019, vol. 62, no. 3, pp. 800-827

### **Knowledge Sources and Operational Problems: Less Now, More Later**

BERCHICCI, L., N. DUTT, W. MITCHELL, "Knowledge Sources and Operational Problems: Less Now, More Later", Organization Science, 2019, vol. 30, no. 5, pp. 1030-1053

### **How Open System Intermediaries Address Institutional Failures: The Case of Business Incubators in Emerging-Market Countries**

DUTT, N., O. HAWN, E. VIDAL, A. CHATTERJI, A. MCGAHAN, W. MITCHELL, "How Open System Intermediaries Address Institutional Failures: The Case of Business Incubators in Emerging-Market Countries", Academy of Management Journal, 2015, vol. 59, no. 3, pp. 818-840

### **The Rate and Potential of Capability Development Trajectories**

DUTT, N., S. ROCKART, "The Rate and Potential of Capability Development Trajectories", Strategic Management Journal, 2015, vol. 36, no. 1, pp. 53-75

### **The Judgment of Garbage: End-of-Pipe Treatment and Waste Reduction**

DUTT, N., A. A. KING, "The Judgment of Garbage: End-of-Pipe Treatment and Waste Reduction", Management Science, 2014, vol. 60, no. 7, pp. 1812-1828

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## **Proceedings/Presentations**

### **Corporate Lobbying in the EU: Winners and Losers**

DUTT, N., E. J. SUNG, R. LI, J. RATH, "Corporate Lobbying in the EU: Winners and Losers" in 84th Annual Meeting of the Academy of Management, August 9-13, 2024, Chicago, IL, United States of America

**Near and Far: R&D Strategies of Business Groups**

GAGLIARDI, L., N. DUTT, G. SPANOS, "Near and Far: R&D Strategies of Business Groups" in 82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America

**Regulatory stringency and external R&D investment in the U.S. Electricity Industry**

DUTT, N., C. CUNNINGHAM, "Regulatory stringency and external R&D investment in the U.S. Electricity Industry" in 82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America

**Building capabilities for external knowledge sourcing: Training and Innovation in Small firms**

CERINI, L., N. DUTT, C. WILLIAMS, "Building capabilities for external knowledge sourcing: Training and Innovation in Small firms" in 81th Annual Meeting of the Academy of Management - July 30-August 3, 2021, online, United States of America

**Acceleration as Mitigation: Whether and when Processes can address Gender Bias in Entrepreneurship**

DUTT, N., S. KAPLAN, "Acceleration as Mitigation: Whether and when Processes can address Gender Bias in Entrepreneurship" in 78th Annual Meeting of the Academy of Management, 10-14 August, 2018, Chicago IL, United States of America

**Complex learning: evidence from U.S. manufacturing**

DUTT, N., M. LAWRENCE, "Complex learning: evidence from U.S. manufacturing" in 78th Annual Meeting of the Academy of Management, 10-14 August, 2018, Chicago, IL, United States of America

**Adding Assets, Losing People: The Contingent Relationship Between Acquisitions and Managerial Mobility**

DUTT, N., B. DIONISI, P. SNOEREN, "Adding Assets, Losing People: The Contingent Relationship Between Acquisitions and Managerial Mobility" in Strategic Management Society Special Conference, March 31-April 1, 2017, Milano, Italy

**Waste Reduction Strategies: Less Is More**

BERCHICCI, L., W. MITCHELL, N. DUTT, "Waste Reduction Strategies: Less Is More" in 76th Annual Meeting of the Academy of Management, August 5-9, 2016, Anaheim, CA, United States of America

**Regulatory uncertainty and firm response in the U.S. Electricity Industry**

DUTT, N., C. M. CUNNINGHAM, "Regulatory uncertainty and firm response in the U.S. Electricity Industry" in 75th Annual Meeting of the Academy of Management, August 7-11, 2015, Vancouver, Canada

**Buy low sell high: corporate strategy and product portfolio change**

DUTT, N., E. VIDAL, "Buy low sell high: corporate strategy and product portfolio change" in 75th Annual Meeting of the Academy of Management, August 7-11, 2015, Vancouver, Canada

**Regulatory Uncertainty and Managerial Attention in the U.S. Renewable Electricity Industry**

DUTT, N., J. JOSEPH, "Regulatory Uncertainty and Managerial Attention in the U.S. Renewable Electricity Industry" in 74th Annual Meeting of the Academy of Management, August 1-5, 2014, Philadelphia, PA, United States of America

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## Research Monographs

### **Organizational search and decision-making in the Renewable Electricity Industry**

DUTT, N. - "Organizational search and decision-making in the Renewable Electricity Industry" - 2023, Egea, Milano, Italy

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## Contribution to Chapters, Books or Research Monographs

### **Designing Innovative Non-Market Strategies: A Case-Based Approach**

DUTT, N., "Designing Innovative Non-Market Strategies: A Case-Based Approach" in Innovazione e Management: Omaggio a Salvio Vicari., G. Bertoli, S. Castaldo, P. Cillo, G. Troilo, G. Verona (Eds.), Egea, pp. 391-404, 2022

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## Comments, Discussions, Replies in Journal

### **Vicarious learning in the presence of Managerial Bias**

DUTT, N., "Vicarious learning in the presence of Managerial Bias", European Management Review, 2010, vol. 7, no. 2, pp. 132-132