

Nilanjana Dutt

Assistant Professor



Knowledge Group: Strategy and Operations

Research Domains: Innovation

Teaching Domains:

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Biography

Nilanjana Dutt is an Associate Professor of Strategy at Università Bocconi at the Department of Management and Technology.

Her research activities focus on understanding patterns of change triggered by firm's problem-solving activities. She examined these activities across multiple contexts – renewable electricity, and waste generation, with special emphasis on contexts of environmental significance. In a more recent secondary stream of research, she explores phenomena that capture nascent entrepreneurial activities, both in emerging and developed markets.

She is the author of numerous articles on her topics of interest. Her works have been published in the Strategic Management Journal, Management Science, Organization Science, and Academy of Management Journal. She serves on the editorial boards of Strategic Management Journal and Organization Science and is currently an Associate Editor at the Strategic Entrepreneurship Journal. Her research has been recognized by Bocconi Research Awards. She has been elected to be a Rep-at-Large for the Knowledge & Innovation Group of the Strategic Management Society (2015-2017) and a member of the Executive Committee for the STR Division of the AoM (2018-2020).

Nilanjana got a B.A. in Computer Science and Mathematical Sciences from Colby College in the United States of America, a B.E. in Environmental Engineering from the Thayer School of Engineering at Dartmouth, a M.E.M. in Engineering Management from the Thayer School of Engineering at Dartmouth and a PhD in Business Administration from Duke University, Fuqua School of Business.

Articles in Scholarly Journals

Energizing Change: How Policies and Experience Drive Research and Development

DUTT, N., C. CUNNINGHAM, "Energizing Change: How Policies and Experience Drive Research and Development", Strategy Science, 2025

Learning to Manage Breadth: Experience as Repetition and Adaptation

DUTT, N., M. LAWRENCE, "Learning to Manage Breadth: Experience as Repetition and Adaptation", Organization Science, 2022, vol. 33, no. 4, pp. 1300-1318

Knowledge search and learning in sustainability practices

DUTT, N., "Knowledge search and learning in sustainability practices", Sinergie, 2022, vol. 40, no. 1, pp. 35-50

Searching for knowledge in response to proximate and remote problem sources: Evidence from the U.S. renewable electricity industry

DUTT, N., W. MITCHELL, "Searching for knowledge in response to proximate and remote problem sources: Evidence from the U.S. renewable electricity industry", Strategic Management Journal, 2020, vol. 41, no. 8, pp. 1412-1449

Regulatory Uncertainty, Corporate Structure, and Strategic Agendas: Evidence from the U.S. Renewable Electricity Industry

DUTT, N., J. E. JOSEPH, "Regulatory Uncertainty, Corporate Structure, and Strategic Agendas: Evidence from the U.S. Renewable Electricity Industry", Academy of Management Journal, 2019, vol. 62, no. 3, pp. 800-827

Knowledge Sources and Operational Problems: Less Now, More Later

BERCHICCI, L., N. DUTT, W. MITCHELL, "Knowledge Sources and Operational Problems: Less Now, More Later", Organization Science, 2019, vol. 30, no. 5, pp. 1030-1053

How Open System Intermediaries Address Institutional Failures: The Case of Business Incubators in Emerging-Market Countries

DUTT, N., O. HAWN, E. VIDAL, A. CHATTERJI, A. MCGAHAN, W. MITCHELL, "How Open System Intermediaries Address Institutional Failures: The Case of Business Incubators in Emerging-Market Countries", Academy of Management Journal, 2015, vol. 59, no. 3, pp. 818-840

The Rate and Potential of Capability Development Trajectories

DUTT, N., S. ROCKART, "The Rate and Potential of Capability Development Trajectories", Strategic Management Journal, 2015, vol. 36, no. 1, pp. 53-75

The Judgment of Garbage: End-of-Pipe Treatment and Waste Reduction

DUTT, N., A. A. KING, "The Judgment of Garbage: End-of-Pipe Treatment and Waste Reduction", Management Science, 2014, vol. 60, no. 7, pp. 1812-1828

Proceedings/Presentations

Corporate Lobbying in the EU: Winners and Losers

DUTT, N., E. J. SUNG, R. LI, J. RATH, "Corporate Lobbying in the EU: Winners and Losers" in 84th Annual Meeting of the Academy of Management, August 9-13, 2024, Chicago, IL, United States of America

Near and Far: R&D Strategies of Business Groups

GAGLIARDI, L., N. DUTT, G. SPANOS, "Near and Far: R&D Strategies of Business Groups" in 82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America

Regulatory stringency and external R&D investment in the U.S. Electricity Industry

DUTT, N., C. CUNNINGHAM, "Regulatory stringency and external R&D investment in the U.S. Electricity Industry" in 82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America

Building capabilities for external knowledge sourcing: Training and Innovation in Small firms

CERINI, L., N. DUTT, C. WILLIAMS, "Building capabilities for external knowledge sourcing: Training and Innovation in Small firms" in 81th Annual Meeting of the Academy of Management - July 30-August 3, 2021, online, United States of America

Acceleration as Mitigation: Whether and when Processes can address Gender Bias in Entrepreneurship

DUTT, N., S. KAPLAN, "Acceleration as Mitigation: Whether and when Processes can address Gender Bias in Entrepreneurship" in 78th Annual Meeting of the Academy of Management, 10-14 August, 2018, Chicago IL, United States of America

Complex learning: evidence from U.S. manufacturing

DUTT, N., M. LAWRENCE, "Complex learning: evidence from U.S. manufacturing" in 78th Annual Meeting of the Academy of Management, 10-14 August, 2018, Chicago, IL, United States of America

Adding Assets, Losing People: The Contingent Relationship Between Acquisitions and Managerial Mobility

DUTT, N., B. DIONISI, P. SNOEREN, "Adding Assets, Losing People: The Contingent Relationship Between Acquisitions and Managerial Mobility" in Strategic Management Society Special Conference, March 31-April 1, 2017, Milano, Italy

Waste Reduction Strategies: Less Is More

BERCHICCI, L., W. MITCHELL, N. DUTT, "Waste Reduction Strategies: Less Is More" in 76th Annual Meeting of the Academy of Management, August 5-9, 2016, Anaheim, CA, United States of America

Regulatory uncertainty and firm response in the U.S. Electricity Industry

DUTT, N., C. M. CUNNINGHAM, "Regulatory uncertainty and firm response in the U.S. Electricity Industry" in 75th Annual Meeting of the Academy of Management, August 7-11, 2015, Vancouver, Canada

Buy low sell high: corporate strategy and product portfolio change

DUTT, N., E. VIDAL, "Buy low sell high: corporate strategy and product portfolio change" in 75th Annual Meeting of the Academy of Management, August 7-11, 2015, Vancouver, Canada

Regulatory Uncertainty and Managerial Attention in the U.S. Renewable Electricity Industry

DUTT, N., J. JOSEPH, "Regulatory Uncertainty and Managerial Attention in the U.S. Renewable Electricity Industry" in 74th Annual Meeting of the Academy of Management, August 1-5, 2014, Philadelphia, PA, United States of America

Research Monographs

Organizational search and decision-making in the Renewable Electricity Industry

DUTT, N. - "Organizational search and decision-making in the Renewable Electricity Industry" - 2023, Egea, Milano, Italy

Contribution to Chapters, Books or Research Monographs

Designing Innovative Non-Market Strategies: A Case-Based Approach

DUTT, N., "Designing Innovative Non-Market Strategies: A Case-Based Approach" in Innovazione e Management: Omaggio a Salvio Vicari., G. Bertoli, S. Castaldo, P. Cillo, G. Troilo, G. Verona (Eds.), Egea, pp. 391-404, 2022

Comments, Discussions, Replies in Journal

Vicarious learning in the presence of Managerial Bias

DUTT, N., "Vicarious learning in the presence of Managerial Bias", European Management Review, 2010, vol. 7, no. 2, pp. 132-132